

**Telstra Corporation Limited**  
**Revenue by Product Restatement**  
**Half Year ended 31 December 2014**

June 14 Product hierarchy	FY14 Revenue \$m	New product hierarchy (as reported Dec 2013)	Restated FY 14 Revenue \$m	Movement \$m	Description of movement
<b>Fixed products</b>		<b>Fixed products</b>			
Fixed Voice	4,034	Fixed Voice	4,032	(2)	(\$2m) reclassification of Local Number Portability charge from Fixed voice to Other fixed
Fixed Data	2,218	Fixed Data	2,218	-	
Other fixed revenue	993	Other fixed revenue	830	(163)	\$86m Voice services retained after sale of Sensis \$2m reclassification of Local Number Portability charge from Fixed voice to Other fixed (\$251m) Reclassification of NBN infrastructure receipts
<b>Fixed products - total</b>	<b>7,245</b>	<b>Fixed products - total</b>	<b>7,080</b>	<b>(165)</b>	
<b>Mobiles</b>		<b>Mobiles</b>			
Postpaid handheld	5,006	Postpaid handheld	5,006	-	
Prepaid handheld	879	Prepaid handheld	879	-	
Mobile broadband	1,287	Mobile broadband	1,287	-	
Machine to Machine (M2M)	101	Machine to Machine (M2M)	101	-	
Satellite	14	Satellite	14	-	
Mobile services - interconnection and wholesale	888	Mobile services - interconnection and wholesale	888	-	
<b>Total mobile services</b>	<b>8,175</b>	<b>Total mobile services</b>	<b>8,175</b>	<b>-</b>	
Mobile hardware	1,493	Mobile hardware	1,493	-	
<b>Total mobiles</b>	<b>9,668</b>	<b>Total mobiles</b>	<b>9,668</b>	<b>-</b>	
<b>Data and IP</b>		<b>Data and IP</b>			
ISDN	712	ISDN	712	-	
IP access	1,166	IP access	1,166	-	
Other data and calling products	1,090	Other data and calling products	1,090	-	
<b>Data and IP</b>	<b>2,968</b>	<b>Data and IP</b>	<b>2,968</b>	<b>-</b>	
<b>Network applications and services</b>	<b>1,896</b>	<b>Network applications and services</b>	<b>1,963</b>	<b>67</b>	\$67m International NAS revenue reclassified
<b>Media</b>		<b>Media</b>			
TV	699	TV	699	-	
Content	60	Content	77	17	\$17m Sensis & Advertising revenue reclassified as Media content
Sensis and Advertising	103	Sensis and Advertising	-	(103)	(\$103m) Sensis & Advertising revenue in relation to retained business which has been reallocated to Media content and Fixed voice
Cable	120	Cable	-	-	
<b>Total Media</b>	<b>982</b>	<b>Total Media</b>	<b>896</b>	<b>(86)</b>	(\$86m) Media re-classification of Sensis & Advertising
CSL New World	1,045	CSL New World	1,045	-	
Global Connectivity	678	Global Connectivity	611	(67)	(\$67m) International NAS revenue
China digital media	278	China digital media	-	(278)	(\$278m) China Digital Media allocated to other Sales Revenue
Other sales revenue	359	Other sales revenue	888	529	\$251m Reclassification of NBN infrastructure receipts and \$278m China Digital Media allocated to other Sales Revenue
<b>Sales revenue</b>	<b>25,119</b>	<b>Sales revenue</b>	<b>25,119</b>	<b>-</b>	